



International **Export** Solutions Group Inc.

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Our procedures are simple and forward, we only deal with serious inquires.

1: The prospective Buyer, Agency Client (per Buyer Mandate) sends to the Seller, IESG Inc., its LOI (Letter Of Intent) on corporate letterhead, outlining product selection(s), quantity, destination and yearly contract supply desired. In the case of D2 for example, there are a variety of D2 sub-categories with detailed specs so these must be provided for an accurate SCO.

2: The Seller IESG Inc. then sends to the Buyer Mandate its official SCO, Soft Corporate Offer.

3: The Buyer then replies with its ICPO, Irrevocable Corporate Purchase Order, with Banking Information confirming ability to pay per SBLC (StandBy Letter of Credit) or BG (Bank Guarantee).

4: The final steps are completion of the Contract (Agreement of Purchase and Sale), and the Banking Arrangements. This is face-to-face and will take place in person